

# Global Energy Partners, LLC

## Corporate Overview

### *Advancing Energy Efficiency and Innovative Technology Applications for Energy Companies and their Customers*

#### Turnkey Design & Implementation of Energy Programs

Energy Efficiency  
Demand Response

#### Energy Planning: Demand-Side & Supply-Side

Energy Efficiency and Demand Response Potential Assessments

Integrated Resource Planning (IRP)

Utility Rate Cases

Expert Witness Testimony for Utility Regulatory Filings

#### Technology Application Assessment & Demonstration

Energy-Use Technology  
Distributed and Renewable Generation Technology  
Market Feasibility Studies  
Facility Assessments  
Demonstration Projects  
Membership Programs

**Global Energy Partners, LLC** (Global) is an employee-owned consulting and applied research firm specializing in energy efficiency and demand response programmatic solutions and the assessment and demonstration of innovative technology applications.

**We help energy companies** achieve their strategic objectives and enhance technical support to their customers

**We help government & regulatory agencies** cost-effectively attain their energy efficiency goals

**We help large energy users** improve their productivity through effective energy utilization and beneficial technology applications

#### Major Services

- Turnkey Design & Implementation of Energy Programs
- Energy Planning: Demand-Side & Supply-Side
- Technology Application Assessment & Demonstration

#### *Turnkey Design & Implementation of Energy Programs*



Global has a proven track record of designing and deploying energy efficiency and demand response programs on a turnkey basis. Our utility and government clients can **outsource all program administration and implementation to us**, including: program design, promotion and marketing, participant recruiting, on-site energy and water assessment, engineering and technical support, savings verification, incentives disbursement, tracking, and management reporting.

Global specializes in energy efficiency programs that target traditionally **“hard-to-reach” market segments**. For example, Global has successfully implemented prominent, turnkey energy efficiency programs for the two largest investor-owned utilities in California, delivering substantial energy savings in two key markets: independent oil and gas producers, and agricultural growers including organic farmers. Our programs have been so effective that our utility clients have extended and expanded our engagement for several more years.



*Global Energy Partners, LLC is an independent, 100% employee-owned*



**Global Energy Partners, LLC**  
An Employee-Owned Company

## Advancing Energy Efficiency and Innovative Technology Applications for Energy Companies and their Customers

### Energy Planning: Demand-Side & Supply-Side



Global's experts have been advising utilities, government agencies and regulatory bodies for over 20 years on demand-side and supply-side energy planning. We have a wealth of expertise in **demand-side management (DSM)** potential analysis, forecasting, and planning, and **integrated resource planning (IRP)**, having successfully conducted scores of such studies for utilities and entire states.

Utilities throughout the world engage Global to help forecast, plan, and design their energy efficiency and demand response programs. Utilities also regularly retain Global to provide analytical support and **expert witness testimony for regulatory filings**, including energy efficiency dockets, rate cases, and IRP proceedings.

### Technology Application Assessment & Demonstration

Global constantly monitors emerging technologies that can benefit energy companies and the customers they serve. We conduct projects to assess novel end-use technologies as well as distributed- and renewable-generation technologies, and advance their applications through **demonstrations and pilot implementations**.



We also serve as a strategic advisor to identify and evaluate partnership opportunities between energy companies and technology manufacturers, and develop business plans and marketing strategies to support such initiatives.

Global also brings its expertise directly to commercial and industrial facilities through **site assessments** to identify and implement energy efficiency, waste minimization, and operational improvements through best practices and new technologies. Global also provides targeted technology transfer to energy companies through **membership programs** that advance energy efficiency and innovative technology applications in key end-use markets:



AGRICULTURE PRODUCTION & FOOD PROCESSING



COMMERCIAL, HEALTHCARE & RESIDENTIAL



DEMAND RESPONSE



INDUSTRIAL



WATER AND WASTE WATER

Members receive exclusive technical and marketing content – including briefs, reports, fact sheets, and newsletters – and expert technical support on demand. These collaborative programs leverage each member's investment, delivering products and support at a fraction of the cost of in-house development or proprietary consulting.

### Executive Team

Ken Gudger  
Chairman of the Board

John Kotowski, Ph.D.  
Chief Executive Officer

Patricia Hurtado  
VP, Tech Applications

Mark Reedy  
VP, Implementation

Greg Wikler  
VP, Energy Planning

Jane Kotowski  
Chief Financial Officer

### Locations

Lafayette, California

St. Louis, Missouri

Raleigh, North Carolina

### Contact

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### Historical Legacy

Global's membership programs reflect our legacy affiliation with the Electric Power Research Institute (EPRI.) Global was formed in 1998 as a joint venture between EPRI and two strategic partners, and later became a wholly-owned EPRI subsidiary.

In 2001, Global took over technical and managerial operations of EPRI's end-use markets programs. Today – as an employee-owned, independent company – Global offers membership programs in end-use markets directly to energy companies.



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An Employee-Owned Company

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